



FOR IMMEDIATE RELEASE:

ATEL Nears Completion of H&M Landing Project

On Friday, April 2, 2010, San Diego's ATEL Communications, Inc., announced that the installation of NEC's cutting-edge Univerge SV8100 telecommunications system and security camera system (CCTV) in the new H&M Landing offices will be completed soon. ATEL was awarded H&M Landing's telecommunications system bid in December 2009 and has been installing cabling for the NEC systems in H&M's new facility since that time.

H&M Landing is the West Coast's oldest, most experienced sport fishing company and represents one of San Diego's finest ocean-going passenger fleets. With the arrival of the spring and summer fishing seasons, the move into H&M's new offices is crucial to their 2010 success. Currently headquartered in a trailer, H&M is eager to move into their new facility, which is nearing completion.

With ATEL's CCTV DVR security camera system, H&M Landing can monitor for security purposes, study customer traffic flow, and make adjustments to inventoried items according to the flow. CCTV can also serve as an invaluable tool to enable owners and managers to observe employees and their interaction with customers.

ATEL believes that NEC's Univerge SV8100 Communications Server is the ideal system for small and medium-sized businesses like H&M Landing, that wish to compete and grow their businesses over time. ATEL chose the feature-rich SV8100 system for H&M because it is completely scalable and can be expanded to meet a growing business's current and future communications needs.