













Plan Ahead When You Order Broadband Internet!

This is what the Sales Representative won't tell you.....

Are you planning to move your office, upgrade to Fiber, change Internet providers or make any changes to your voice or data services? ALERT! It can take up to 90 days to install Fiber from any phone company. Why? The lines in the street are not all connected to your building and some construction or build out will happen after you place your order.

Here is a list of the 5 things you don't know or expect when you order High Speed or Fiber Optic Internet.

- 1. Not all addresses qualify for Cable, DSL, Fiber or Broadband Internet and you might waste a lot of time with the carrier sales reps before they can determine your status.
- 2. If you don't qualify for one (like Cable, you might qualify for another like Fiber). In order to determine what is the best most reliable choice for the least cost you need to shop.
- 3. Once they say you can get Broadband Internet, you might not find out that there are many hidden costs like Inside feeder cable, extension of the D-Mark, Riser Cable and then you might need to upgrade your Router to handle the throughput.
- 4. The real cost to deliver Fiber or Broadband Internet to your office could exceed \$50,000.00 in one time installation, construction and cabling charges. In some cases customers wait up to a month before they find out these charges will apply and then they have to start over with another company and delay their pending moves or upgrades.
- 5. Don't confuse your home Internet with Business Class Internet. The Cable or AT&T DSL you get at home is shared with everyone else in your neighborhood. You don't get a static IP address with residential Internet. Business Class Internet should be dedicated for your use alone. You should be getting the same speed upload and download and a block of Static IP address is available for business use.

ATEL named Internet Broker Top 5 in a survey by the Telecom Agents Association 3 years in a row. You want to know answers quickly about what is available to your building address and how much it will actually cost to deliver Broadband Internet to your suite, call ATEL and let one of our Broker Agents shop for you among the top 20 carriers like AT&T, Cox, Time Warner, Telepacific, Verizon, EarthLink and more. We guarantee the most reliable fastest Broadband Internet for the least cost. With over 50 years combined experience in our office we can cut through the red tape and deliver to you the exact price and install date.











